









Membership Has Its Rewards

You've heard the old adage "membership has its rewards"? Well it's true! So get ready to be impressed by ARF's new and improved Referral Partner Membership Program! The new program, upgraded to give our partners every opportunity to earn more, goes far beyond any other program by providing: higher commissions, higher residuals, volume bonuses, loan investment program, co-branded marketing materials, co-branded online application, and for the first time, generous overrides on downstream member production.

Why become a member? For starters, to get access to the unique member commission benefits that yield unmatched revenue opportunities. New members will definitely win big with up-front commissions of 8%. Residual fundings receive the same 8% for the life of the client.* We call these member benefits, your "Circle of Rewards."

The program doesn't stop there. ARF's CEO Circle members now have the ability to recruit other members to refer business to ARF, generating up-front fee revenue, long-term override commissions and a volume signing bonus for every 50 members recruited*. By simply getting others to join, a member can monetize their circle of business associates and build a strong revenue stream. We call these member benefits, your "Circle of Influence" (COI).

We are proud to offer one paid and one non-paid membership for your consideration:

CEO Circle Membership - Paid Plan (\$1,000 annually)

By joining this membership program you will receive the highest up-front (8%) and residual commissions (8%), the highest level of Circle of Influence Network Fees and Override commissions, plus co-branded marketing materials, a personalized landing page and co-branded online application.

Founding Circle Membership - Non-Paid Plan:

By joining this membership program you will receive the standard level of up-front and residual commissions (3%). No Circle of Influence Network Fees, Override Commissions or Windfall Program benefits are offered at this level.

For far too long referral partner programs focused on a simple exchange of a commission for a referral without regard to the long-term success of either the lender or the referral partner. Envision a new time, a new path forward, where a circle of membership benefits are so strong, so mutually beneficial, and the revenue opportunity so big, you simply can't pass it up!

^{*}To retain all the Circle of Rewards benefits detailed herein, CEO Circle member must maintain an active membership which may require payment of an annual membership fee. To qualify for COI volume signing bonus for 50 members recruited, all 50 members must join the CEO Circle.

CIRCLE OF REWARDS MEMBERSHIP BENEFITS	CEO CIRCLE	FOUNDING CIRCLE
Annual Network Fee*	\$1,000	\$0
Up-Front Commissions Paid on New Loans*	8%	3%
Residual Commissions*	8% - for the life of the client	3% - for 3 years
Commissions Paid on IO Flex Pay Loans and Rollover	4% + 4% (8% total)	3%
Up-Front & Over Time Commissions on BANKROLL Revolver	4% + 4% (8% total)	3%
Access to WINDFALL Loan Investment Program	YES	NO
Circle of Rewards Calendar Year Performance Bonuses	1% Bonus for Every \$500,000 Funded up to a \$25,000 Annual Cap	N/A
Circle of Influence Override on RP's Recruited - 1st Tier Only	1%	N/A
Share of COI Network Fee on RP's Recruited - 1st Tier Only	50% plus \$5,000 Bonus for every 50 CEO Level RP's Recruited	N/A
Marketing Materials and Customization	Dedicated URL, Personalized Landing Page, Co-branded Application, and Co-branded Marketing Materials	Dedicated URL and Co-branded Marketing Materials







UPGRADED CEO CIRCLE MEMBERSHIP BENEFITS:

Up-Front Commissions Paid on New Loans*	8%
Residual Commissions Paid* (for the life of the client)	8%
Commissions Paid on Interest-Only Flex Pay Loans & Rollover	4% + 4% (8% total)
Up-Front & Over Time Commissions Paid on BANKROLL Revolver	4% + 4% (8% total)
Access to WINDFALL Loan Investment Program* (invest up to 10%)	YES
Circle of Rewards Calendar-Year Milestone Bonuses* (1% per \$500K funde	d)YES
Circle of Influence 1% Override Commissions on RP's Recruited (1st tier or	nly)YES
50% Share of COI Network Fee on RP's Recruited (1st tier only)	YES
\$5,000 Bonus for Every 50 CEO Circle Members Recruited	YES

^{*}For Windfall terms and conditions, please visit: www.arffinancial.com/windfall-terms-and-conditions. Milestone funding bonuses cap out at \$25,000 per calendar year. 8% commissions based on regular amortizing term loans and Flex Pay Loans with repayment terms of 39 weeks or longer. To retain the Circle of Rewards benefits detailed above, CEO member must maintain an active membership which may require payment of an annual membership fee.





WINDFALL

Build Wealth. Invest in Your Loans.

CEO Circle Members can now invest in the loans they fund and reap the WINDFALL!

ARF'S LOAN INVESTMENT PROGRAM BENEFITS:

- CEO Circle Members may invest up to 10% of the face amount on any loan they fund.
- Based upon ARF's average annualized rate and Service fees, a member can expect a return of 34%.
- Member's yield and principal will be pro ratably paid via ACH on a weekly basis.
- The member's investment may be funded by a redirection of their commission, separate bank wire, outgoing bank ACH, or a combination of both.





Frequently Asked Questions

How do I pay my annual network fee?

The annual membership fee may be paid via wire, ACH or via credit card.

How are my commissions paid?

Commissions will be paid via ACH. Commissions due from loans (cash out) funded from the 1st through the 15th of the month will be paid on the last day of the same month. Commissions due from loans (cash out) funded from the 16th through the last day of the month will be paid on the 15th of the month following when the loans funded.

As a Circle Of Influence (COI) Network Leader, how is my share of the initial membership fee paid?

It will be paid via ACH on the 15th of the month following when the COI Member joined and paid their fee. The new member must join at the CEO level to qualify. The new CEO Member must list you as their Network Leader on their agreement.

How are my Circle of Influence Network Leader override commissions paid?

They are paid via ACH on the 15th of the month following when the COI Member funds a loan (cash out).

When does my membership start so I can begin reaping the rewards of the program?

When you sign our Referral Partner Membership Agreement, and pay your initial Membership Network Fee if applicable.

How long will I receive overrides on fundings from my Circle of Influence network members?

As long as your CEO Circle Membership is active.

What happens if I don't renew?

The contract provides for an automatic renewal, so you will need to provide notice of termination in accordance with the agreement. If you don't renew, you will lose your plan benefits, and your benefits revert to the Founding Circle Plan. That means you would lose your higher commissions, overrides, etc.

How do I sign a member to join my Circle of Influence Network?

We will provide you with a writeable PDF Referral Partner Membership Program Agreement to give a prospective Circle of Influence member. The Agreement will have a place to identify you as their COI Network Leader.

What happens if one of my COI members doesn't renew?

As noted earlier, they will lose their plan benefits and revert to the Founding Circle Plan. However you would continue to earn overrides from that member.

How do I track my fundings and my Circle of Influence Network member fundings?

ARF will provide you a monthly statement summarizing your commissions, the network fees earned and override commissions being paid as a result of your Circle of Influence Network additions and fundings.







Circle of Rewards Earning Potential

# of New Loans Funded Monthly	Initial Loan Funding	LOC Draws & Refinances	Total Monthly Fundings	Monthly Commissions*	Performance Bonus at \$500K*
1	\$120,000	\$60,000	\$180,000	\$14,400	-
3	\$360,000	\$180,000	\$540,000	\$43,200	\$5,000
5	\$600,000	\$300,000	\$900,000	\$72,000	-

^{*}Based on choosing Associate CEO Circle Membership and average loan amount per funding of \$120,000.

Circle of Influence Earning Potential

# of COI Members Signed up	50% Share of Membership Fees	1% Override from Member Fundings*	Recruitment Bonus for Every 50 CEO Members Added
5	\$2,500	\$6,000	-
10	\$5,000	\$10,000	-
25	\$12,500	\$30,000	-
50	\$25,000	\$60,000	\$5,000

^{*}Based on choosing CEO Circle Membership and each member funding 1 loan with average loan amount of \$120,000.





WINDFALL Earning Potential



Build Wealth. Invest in Your Loans.

HERE'S A TYPICAL EXAMPLE OF WHAT TO EXPECT WHEN INVESTING IN THE LOANS YOU FUND:

Let's say a CEO Circle Member submits a \$100,000 loan that funds with ARF, having a 78-week term with a loan payback multiple of 1.45, the CEO Member could invest up to \$10,000 (10%) under this program. After ARF's servicing fees, the member would earn a net multiple of 1.30 (67% of the original loan multiple) on their \$10,000 investment over 78 weeks. The member would earn \$3,000 as long as the borrower makes their payments in accordance with their loan terms. Since the CEO Member's investment (principal) and yield is returned weekly, the annualized IRR on their investment is approximately 34%!

Based upon the example above, the CEO Member would earn \$8,000 in commissions from the loan funding and another \$3,000 from their investment for a total of \$11,000 or 11% on the \$100,000 funded loan. If the example above was a \$500,000 loan, then potentially \$55,000 would be earned! ARF's average loan size is over \$120,000. ARF will lend up to \$500,000 without the submittal of tax returns and financials on a single location and up to \$750,000 on multiple locations.

The CEO Circle Member's yield and principal will be pro ratably returned via ACH on a weekly basis based upon the prior week's activity.





Personalized ARF Landing Page Example

YOUR PREFERRED LENDING PARTNER:

Atlantic Business Loans



T.J. Ross

Phone: (855) 274-8511 Fax: (855) 674-0216

Email: tjross@atlanticbusinessloans.com

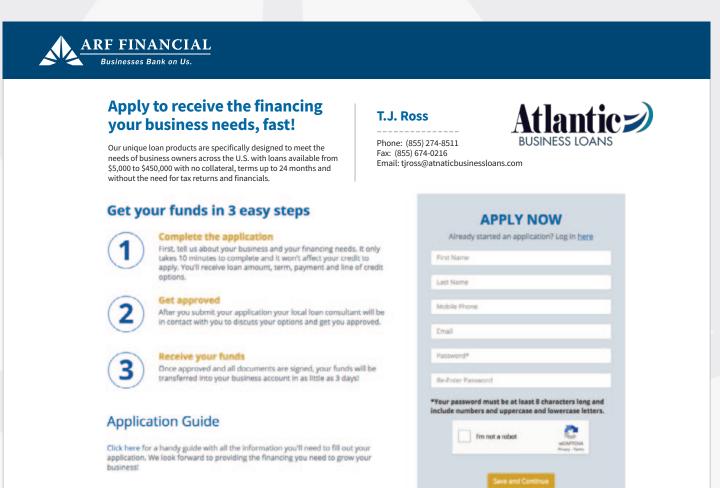
Use the button below to complete our online application. It only takes 10 minutes and won't affect your credit.

APPLY NOW





Co-branded Online Application Example







Co-branded Marketing Materials

As a member, you have access to our co-branded marketing materials.

We can provide you with co-branded sell sheets about our loan program advantages and unique products to assist you in prospecting for new clients.

Here's how:

Visit www.arffinancial.com/referral-partner-flyers

Click on the link to send an email to our marketing department. Please attach your logo (hi-res). Include the contact information as you want it to appear, and a headshot (optional).

